

BSB30220 Certificate III in Entrepreneurship and New Business

DESCRIPTION

This qualification reflects the role of individuals establishing or carrying on business as a sole trader or contractor, as well as those supporting the establishment of a new venture as part of a larger organisation.

These individuals apply a broad range of competencies in varied contexts, using some discretion and judgement and relevant theoretical knowledge. They may provide technical advice and support to a small team.

ELIGIBILITY/ENTRY REQUIREMENTS

There are no specific requirements to enter this qualification however all (potential) students (applicants) need to demonstrate the required (appropriate) level of language, literacy and numeracy skills and knowledge to undertake a qualification at this level.

To ensure you have the right skills and support to succeed in your course, a Language, Literacy and Numeracy (LL&N) evaluation helps identify any areas where you may need additional support to help you achieve your goals.

DELIVERY DETAILS

Location(s)	Duration*	Study mode
Alice Springs & Online	This program is scheduled over a period of 12 months.	Online delivery with some optional face-to-face

* Duration will vary depending on how long a student takes to reach the required competency level.

Students will have access to learning resources on LearnLine, CDU 24/7 online learning system.

FEES

Fee Type	2025 Course Fees
NT Government Supported*	Free (Limited places available)^
Full Fee	\$4,064.75 - \$4,694.50

^^Tuition fees (\$1,313.50 - \$1,517.00) will apply once the free places have been filled.

*This course is supported by the NT Government for domestic eligible students who are NT residents. A limited number of NT Government supported places are available, so secure your place now.

Fees shown are indicative and subject to change annually. Actual course fees may vary depending on the units chosen. International non-student visa-holders; study eligibility needs to be verified before enrolment. Fees may vary depending on the visa type. The course fee rates will vary for commercial contract arrangements.

For further clarification and information on fees, fee exemptions, payment options, instalment plans, and refunds, contact CDU on 1800 061 963 or refer to [TAFE Fees and Payments](#).

ASSESSMENT

Assessments vary with each unit. You will be provided with an assessment guide.

RECOGNITION OF PRIOR LEARNING (RPL)

RPL is a process that determines whether the skills, knowledge and experience you have gained through your previous study, work or life experience can count towards a vocational training qualification at CDU. For more information, refer to [VET RPL](#).

RESOURCES

Students may need to purchase learning resources dependant on unit. Online delivery methods may require students obtain webcam and headset with Microphone.

Computer and internet access is required to source information and complete assessments.

STUDY AND CAREER PATHWAYS

Possible occupations relevant to this qualification include:

- Micro Business Owner
- Small Business Owner

QUALIFICATION CONTENT

To achieve a BSB30220 Certificate III in Entrepreneurship and New Business a total of ten (10) units of competency must be completed comprising four (4) core and six (6) elective units as detailed in the packaging rules and listed below. The electives offered may vary between campuses.

CORE UNITS

BSBESB301	Investigate business opportunities
BSBESB302	Develop and present business proposals
BSBESB303	Organise finances for new business ventures
BSBESB305	Address compliance requirements for new business ventures

ELECTIVE UNITS *(Choose six (6) units – only two (2) unnamed allowed)*

BSBOPS304	Deliver and monitor a service to customers
BSBOPS305	Process customer complaints
BSBPFE301	Organise personal work priorities
BSBTWK401	Build and maintain business relationships
BSBWHS311	Assist with maintaining workplace safety
BSBCRT311	Apply critical thinking skills in a team environment <i>(unnamed)</i>
BSBTEC302	Design and produce spreadsheets <i>(unnamed)</i>
FNSACC426	Set up and operate a computerised accounting system <i>(unnamed)</i>

WITHDRAWING FROM A QUALIFICATION

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2025 – Version 2 – Tuition Free



You may withdraw from this qualification and receive, where relevant, a Statement of Attainment for all units of competency you have successfully completed.

SUPPORT SERVICES

The University supplies support for students in many areas, including Accommodation, Careers and Employability, Counselling, Disability Services, Student Advocacy, Indigenous Tutorial Support Services, International Student Support Services, Library Services, and VET Learner Support Services.

More information is available at [Student Support](#).

CONTACT DETAILS

Business and Workforce Management

E. vet.business@cdu.edu.au
T. 08 8946 7517 (WFD) 08 8959 5312 (ASP)
W. <https://www.cdu.edu.au/study/essentials>

For further information regarding student life at CDU, please refer to <https://www.cdu.edu.au/study/student-life>.